



Even though the Duqm project is a major part of the Sultanate's diversification strategy away from oil and gas dependency, one of Port of Duqm's main achievements so far is to become the center of excellence serving this major industry.

Ever since its inception in 2012, Port of Duqm has

served the Oil and Gas industry in the country. Duqm's central location gives it a natural edge as the preferred point of entry for all oil and gas related cargo flows. The fact that oil concession areas in the country are spread out from the far south all the way to the upper north, offers a logistic opportunity to centralize the entire supply chain around Duqm, and serve all clients at the lowest logistical cost from one central point. Intermediate inland stock points become obsolete since just-in-time deliveries can be realized from centralized storage and warehouse areas in Duqm.

A good example of this, are the OCTG (Oil Country Tubular Goods) pipes which are supplied to all the operational oil and gas rigs in the country on a continuous basis. Port of Duqm has built up a solid reputation in handling these sensitive OCTG pipes which results in the fact that his market has been shifted entirely towards Duqm, leading to a substantial cost saving for all the oil concessionaries. On top of that it means that substantially fewer kilometers have to be covered over land to reach the various destinations, which results - apart from the related cost saving – in obvious health and safety improvements for the industry.

The increased imports of industrial salt, an important component of the drilling mud, via Duqm is another example of such improved supply chain.

The increased operational capabilities at Port of Duqm, allowing to handle also containerized cargoes, in combination with suitable infrastructure being put in place in the Port's logistics areas (f.ex. warehouses for chemicals) will lead to additional opportunities for the oil and gas industry to route also this important cargo flow via Duqm from now onwards and optimize supply chain models further.